

Retirement Plans Sales Team

Partnering for Results



The Standard has served retirement plans since 1932. Our offering includes 401(k), profit sharing, money purchase, 403(b), 457, defined benefit, cash balance and pooled employer plans. We work closely with advisors and third-party administrators to deliver high quality solutions to a wide range of employers, including corporations, governmental agencies and not-for-profit organizations.

Our Field Sales Teams

Territory Map

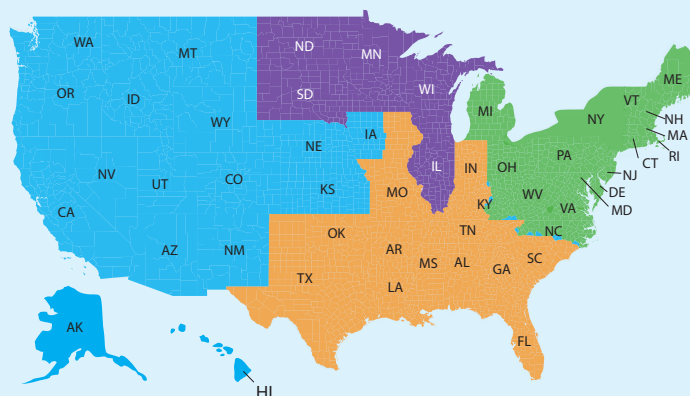
National Support



Contact us at
Partnersupport@standard.com
or 844.239.3561



For more information visit
standard.com/advisor



National Accounts	Contact Information	Title
Albert Maixner	314.964.1440	National Accounts Sales Director
John Erickson	651.380.8122	National Accounts Sales Director
Mary Ann McCormack	845.772.5154	National Accounts Sales Director
Michael Teigland	515.513.9730	National Accounts Sales Director
Patrick Bushlack	651.677.0946	National Accounts Sales Director

TPA National Sales Team	Contact Information	Title
Matt King	860.550.2917	National TPA Sales Director
Trevor Roberts	971.321.4288	National TPA Sales Manager

continued on next page

WESTERN DIVISION

Brody Geist Divisional Vice President 720.786.2703

Sales Team	Territory	Internal Support
Open	Los Angeles	Tim Cooper 971.321.8991
Ashley Pizer 480.204.5612	Southwest	Rafael Alicea 971.321.6358
Benjamin Standish 415.916.6488	SF, Silicon Valley, Wine Country & Hawaii	Regina Weckwerth 971.321.7941
Brad Weber 623.202.7580	Colorado & Wyoming	Rafael Alicea 971.321.6358
Chris Wolfe 602.574.8513	Oregon & Utah	Alison Rainer 971.321.7696
Doug Beardslee 913.671.0143	Kansas, Nebraska & West Iowa	Sean Beere 971.321.8993
Stephen Schaefer 916.639.9849	Central California	Ken Trent 971.321.2335
Scott Harrison 818.319.8074	Southern California	Tim Cooper 971.321.8991
Travis Fossati 503.317.4856	Alaska, Washington, Montana & Idaho	Regina Weckwerth 971.321.7941

EASTERN DIVISION

Derek Fuller Divisional Vice President 630.338.9385

Sales Team	Territory	Internal Support
Brian Stubbs 267.347.9234	Five Boroughs, Long Island, New York, New Jersey, Delaware & Eastern Shore MD	Mark Pirrone 971.321.8377
Michael Spurduto 724.812.2433	Western New York, Western Pennsylvania & Northeast Ohio	Katie Duritsch 513.826.3990
Molly Kuchan 614.307.6713	Ohio, West Virginia & East Kentucky	Katie Duritsch 513.826.3990
Rhonda Troszak 231.670.0798	Michigan	Matt Kehl 971.321.4755
Robert Edgar 781.421.8745	Connecticut, Rhode Island & Cape Cod	Jack Lavin 971.321.6461
Daniel Kretz 202.281.2881	Maryland & Washington, DC	Jack Lavin 971.321.6461
Mathew Nesbitt 701.430.3492	Virginia	Sean Beere 971.321.8993
Seth Marsters 781.801.0486	Upstate New York, Boston, Western MA, VT, NH & ME	Mike Mezzina 971.321.6659
Thomas Blake 215.356.9199	Eastern Pennsylvania	Mark Pirrone 971.321.8377

CENTRAL DIVISION

Jack Woolnough Divisional Vice President 817.455.8811

Sales Team	Territory	Internal Support
Brian Hordichuk 704.438.0805	NC, SC & SE Atlantic Coast	Ian Powell 513.878.2173
Kevin White 615.917.7840	TN and MS	Grant Tyson 971.321.0603
Chris Weekley 770.865.6972	Georgia & Alabama	Collin Dennis 470.457.1757
Craig Shrack 317.618.1050	Indiana & Western Kentucky	Collin Dennis 470.457.1757
Lauren Davi 314.797.1770	MO, Eastern Iowa and Arkansas	Alecia Unkel 303.639.4639
Jared Hyman 971.321.0184	Central Florida & the Panhandle	Matt Kehl 971.321.4755
Erik Whinery 512.917.8613	Austin, San Antonio & South Texas	JP Cain 971.321.8999
Randy Cater 281.517.5479	Houston, West Texas & Louisiana	Alecia Unkel 303.639.4639
Shannon Birkes 214.769.6164	Dallas, East Texas	JP Cain 971.321.8999
Jim Gilligan 772.214.6422	South Florida	Ian Powell 513.878.2173

MIDWEST DIVISION

Steve Chappell VP, Distribution 847.533.1985

Sales Team	Territory	Internal Support
David Foley 312.805.2703	Chicago, East Wisconsin	Zach Connell 971.321.8990
Eric Fox 651.302.3428	Upper Midwest	Jennie Bergerson 971.321.4412
Erik Hermann 773.322.6426	Illinois, Central Wisconsin	Zach Connell 971.321.8990
Marc Olson 715.577.3351	Upper Midwest, West Wisconsin	Jennie Bergerson 971.321.4412

The Standard is the marketing name for StanCorp Financial Group, Inc., and its subsidiaries. StanCorp Equities, Inc., member FINRA, wholesales a group annuity contract issued by Standard Insurance Company and a mutual fund trust platform for retirement plans. Standard Retirement Services, Inc., provides financial recordkeeping and plan administrative services. Investment advisory services are provided by StanCorp Investment Advisers, Inc., a registered investment advisor. StanCorp Equities, Inc., Standard Insurance Company, Standard Retirement Services, Inc., and StanCorp Investment Advisers, Inc., are subsidiaries of StanCorp Financial Group, Inc., and all are Oregon corporations.

For Financial Professional Use Only